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**Exam** : **HP2-H91** 

**Title**: Selling HP Workstations

2019

Version: DEMO

- 1. Which customer typesare at risk of quickly outgrowing their system due to resource intensity and rapid advancements in the technology they are working with? (Select two.)
- A. graphic designers
- B. virtual reality content creators
- C. financial analysts
- D. professional film editors
- E. web designers

Answer: D,E

- 2. Which part of the creative process is the most task-oriented?
- A. publication
- B. brainstorming
- C. creation
- D. sharing

Answer: D

- 3. Can you put a professional graphics card in a non-Z system?
- A. Maybe it will work.
- B. Yes, but performance will not be optimized.
- C. Yes, and the performance will be thesame.
- D. No, it will not work.

Answer: D

- 4. Which customer statement is an example of a good opportunity trigger for HP Z solutions?
- A. I use multiple software programs to work on my designs.
- B. My computer is often slow and randomly crashes.
- C. I use Adobe software.
- D. My daily task is to create o UI/UX designer.

Answer: A

- 5. Which customers might be interested in an HP 4K UHD display? (Select two.)
- A. film editors who need consistent color accuracy
- B. architects creating life-like renderings of planned buildings
- C. business power users
- D. software developers working with long lines of code
- E. high school biology students

Answer: A,C