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Exam : **HPE0-V27**

Title : HPE Edge-to-Cloud Solutions

Version : DEMO

1.You are presenting a new HPE Simplivity solution to a potential customer. They want to see the easy management and integration into other HPE management options.

Which tool can you or your customer use?

A. HPE SAN Desing Reference Guide

B. HPE Demostration Portal

C. HPE Product Bulletin

D. HPE Assessment Foundry

Answer: B

Explanation:

The HPE Demonstration Portal is a resource that allows you or your customer to see how HPE SimpliVity solutions work, including their management and integration into other HPE management options. It provides a hands-on experience to showcase the features and capabilities of HPE products and solutions. This portal is often used for demonstrations and educational purposes.

2.You customer needs a solution for a small VMWare cluster. They have limited staff and need a single solution that provides ease of management, scalability, and recovery capabilities.

What solution should you recommend?

A. HPE Simplivity

B. HPE Nimble

C. HPE Alletra

D. HPE MSA

Answer: A

Explanation:

HPE SimpliVity is a hyperconverged infrastructure solution that offers ease of management, scalability, and robust data recovery capabilities. It combines compute, storage, and virtualization resources into a single, integrated platform, making it ideal for small VMware clusters with limited staff. SimpliVity's built-in data deduplication, compression, and backup capabilities simplify management and reduce the total cost of ownership, making it a strong choice for such scenarios.

3.A customer is looking for a Storage solution that meets their requirement of a 3-2-1 data protection architecture. They are already using Veeam to protect their workloads.

Which HPE solution should you propose to address this requirement?

A. HPE GreenLake Central

B. HPE Data Services Cloud Console

C. HPE Alletra Peer Persistence

D. HPE Cloud Volumes Backup

Answer: D

Explanation:

HPE Cloud Volumes Backup can help meet the customer's requirement for a 3-2-1 data protection architecture when they are already using Veeam for workload protection. Cloud Volumes Backup offers cloud-native backup and disaster recovery capabilities, enabling customers to efficiently protect their data in the cloud. It integrates with Veeam, allowing for seamless data protection and ensuring data redundancy as part of the 3-2-1 strategy.

4.What diferentiated business value does HPE GreenLake provide to a customer that a traditional capital outlay purchasing model does not?

A. Elimitate recurring costs

B. Reduce accounts payable balance

C. Improve liquidity

D. Increased overprovisioning

Answer: C

Explanation:

HPE GreenLake provides improved liquidity to customers compared to a traditional capital outlay purchasing model. With GreenLake, customers can consume IT resources on a pay-as-you-go basis, avoiding the large upfront capital expenditures associated with traditional purchases. This pay-per-use model allows customers to allocate their financial resources more efficiently, improve cash flow, and have greater flexibility to invest in other areas of their business. It aligns IT spending with actual usage and needs, enhancing financial liquidity.

5.Your customer needs assistance updating their database infraestructura with a modern solution that will grow with their needs and free up their IT staff to focus on value addedd activities.

Which of the following benefits would the customer receive by choosing HPE GreenLake for database?

A. Cost savings with a community cloud operating model that supports sharing resources with other tenants.

B. Time savings with a fully managed VDI solution hosted in their choice of AWS or Azure

C. Order prioritization with delivery and provisioning of new capacity in 7 days or fewer.

D. Offload monitoring and modifying databeses with HPE GreenLake management services.

Answer: D.

Explanation:

Choosing HPE GreenLake for database solutions would allow the customer to offload the tasks of monitoring and modifying databases to HPE GreenLake management services. This means that their IT staff can focus on more value-added activities while HPE takes care of the day-to-day management and maintenance of their database infrastructure. It offers a managed service approach, freeing up the customer's resources for strategic and business-critical activities.