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Exam : **MB-900**

Title : Microsoft Dynamics 365 Fundamentals

Version : DEMO

1.DRAG DROP

Match each tool to its task. NOTE: Each correct match is worth one point.

Tools

- Microsoft PowerBI
- Microsoft Visual Studio
- Microsoft PowerApps

Answer Area

Task	Tool
Configure dashboards.	tool
Manage test automation.	tool
Deploy models.	tool
Integrate data sources.	tool

Answer:

Tools

- Microsoft PowerBI
- Microsoft Visual Studio
- Microsoft PowerApps

Answer Area

Task	Tool
Configure dashboards.	Microsoft PowerBI
Manage test automation.	Microsoft Visual Studio
Deploy models.	Microsoft Visual Studio
Integrate data sources.	Microsoft PowerApps

2.DRAG DROP

You need to create a new Dynamics 365 application that limits users to viewing only customer accounts. Which four actions should you perform in sequence? To answer, move the appropriate actions from the list of actions to the answer area and arrange them in the correct order.

Actions

- Go to the Office 365 admin center.
- Create a new PowerApp app.
- Add components to the app.
- Save the app.
- Publish the app.
- Add flows to the app.

Answer area

Answer:

Actions	Answer area
Go to the Office 365 admin center.	Create a new PowerApp app.
Create a new PowerApp app.	Add components to the app.
Add components to the app.	Save the app.
Save the app.	Publish the app.
Publish the app.	
Add flows to the app.	

3.DRAG DROP

A company wants to automate functions performed by some of its departments. You need to select the appropriate Dynamics 365 application for each function.

Which applications should you select? To answer, drag the appropriate applications to the correct functions. Each application may be used once, more than once, or not at all. You may need to drag the split bat between panes or scroll to view content. NOTE: Each correct selection is worth one point.

Applications

- Dynamics 365 for Sales
- Dynamics 365 for Customer Service
- Dynamics 365 for Field Service
- Dynamics 365 for Marketing

Answer Area

Function	Application
Support takes incoming calls for defective products and assigns them to the correct groups.	
Business development managers need to track progress on potential clients.	
A system sends emails and product literature to current and potential customers.	
A system enables technicians to check which supplies are on their trucks as well as which supplies are at the main location.	

Answer:

Applications

- Dynamics 365 for Sales
- Dynamics 365 for Customer Service
- Dynamics 365 for Field Service
- Dynamics 365 for Marketing

Answer Area

Function	Application
Support takes incoming calls for defective products and assigns them to the correct groups.	Dynamics 365 for Customer Service
Business development managers need to track progress on potential clients.	Dynamics 365 for Sales
A system sends emails and product literature to current and potential customers.	Dynamics 365 for Marketing
A system enables technicians to check which supplies are on their trucks as well as which supplies are at the main location.	Dynamics 365 for Field Service

4.You need to select a Dynamics 365 for Customer Engagement application to help your organization effectively track, manage, and deliver project-based services.

Which application should you select?

A. Customer Service

B. Field Service

C. Project Service automation

D. Sales

Answer: C

Explanation:

References:

https://docs.microsoft.com/en-us/dynamics365/customer-engagement/project-service/overview

5.HOTSPOT

You are determining whether to deploy Dynamics 365 for Retail or Dynamics 365 for Finance and Operations. You need to identify the capabilities of each application.

Which capabilities does each application support? To answer, select the appropriate options in the answer area. NOTE: Each correct selection is worth one point.

Answer Area

Capability	Supported product or products
Receive app model updates seamlessly without recompiling or merging with customizations.	Dynamics 365 for Retail only Dynamics 365 for Finance and Operations only Dynamics 365 for Retail and Dynamics 365 for Finance and Operations
Receive retail channel component updates seamlessly without merging with customizations.	Dynamics 365 for Retail only Dynamics 365 for Finance and Operations only Dynamics 365 for Retail and Dynamics 365 for Finance and Operations
Deploy a solution scoped to provide retail functionality only, including after deployment.	Dynamics 365 for Retail only Dynamics 365 for Finance and Operations only Dynamics 365 for Retail and Dynamics 365 for Finance and Operations

Answer:

Answer Area

Capability	Supported product or products
Receive app model updates seamlessly without recompiling or merging with customizations.	Dynamics 365 for Retail only Dynamics 365 for Finance and Operations only Dynamics 365 for Retail and Dynamics 365 for Finance and Operations
Receive retail channel component updates seamlessly without merging with customizations.	Dynamics 365 for Retail only Dynamics 365 for Finance and Operations only Dynamics 365 for Retail and Dynamics 365 for Finance and Operations
Deploy a solution scoped to provide retail functionality only, including after deployment.	Dynamics 365 for Retail only Dynamics 365 for Finance and Operations only Dynamics 365 for Retail and Dynamics 365 for Finance and Operations

Explanation:

References:

https://docs.microsoft.com/de-de/dynamics365/unified-operations/retail/dev-itpro/choose-deployment