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**Exam : PC-BA-FBA-20**

**Title : BCS Foundation Certificate  
in Business Analysis V4.0**

**Version : DEMO**

1.What is the business analyst doing when he or she compares the BAM with the current business situation?

- A. Conceptual modelling.
- B. Analysing perspective
- C. Gap analysis
- D. Defining CATVVOE.

**Answer: C**

2.An IT department needs to upgrade its hardware to run the new version of an established operating system. The cost of this required upgrade is \$2 million. As an alternative, the IT director has suggested that the company should change to a completely different operating system. Although this will cost \$6 million, the change will bring many other benefits, including cheaper maintenance costs and increased security.

What is the avoided cost in his proposal?

- A. \$2 million.
- B. \$4 million
- C. \$6 million.
- D. \$8 million

**Answer: A**

3.Which of the following actions could sustain business change?

- A. Develop the coaching skills of selected staff members.
- B. Establish clear benefits for selected, powerful stakeholders.
- C. Retain the previous system and its associated processes
- D. Ensure that improved staff performance is not rewarded

**Answer: A**

4.The senior managers of an organisation recognise that they employ knowledgeable, committed staff. Under which category of a SWOT will this be recorded?

- A. Weaknesses,
- B. Opportunities.
- C. Threats.
- D. Strengths.

**Answer: D**

5.Which of the following represents the total cash flows of an investment, over a period of time, adjusted to reflect the time value of money?

- A. The Internal Rate of Return.
- B. The Time to Payback.
- C. The Net Present Value.
- D. The Return on Investment.

**Answer: C**