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**Exam** : **SDM\_2002001050**

**Title** : **SDM Certification - NI**

**Version** : **Demo**

1.What is the BEST timing to review the Estimate at Completion (EAC)?

- A. During the planning phase, in order to anticipate all possible risks.
- B. During project closure in order to consistently explain the Project results.
- C. During the entire project lifecycle, typically once per month.
- D. Each time the Cost and Progress Manager requests support to review cost deviations.

**Answer: C**

2.What is the meaning of 'Staged Acceptance Procedure'?

- A. It is a procedure used in rollout projects with separate customer acceptance milestones for Site Acquisition, Construction Works, Equipment Delivery, Telecom Implementation and Network Design.
- B. It is a procedure in rollout projects where we limit Cluster Acceptance to only one cluster in the network, the so-called 'Golden Cluster'.
- C. It is a procedure in rollout projects where several customer acceptances are accumulated so the number of separate customer invoices can be reduced.
- D. It is a procedure where the customer accepts the network if he does not formally submit objections against acceptance.

**Answer: A**

3.NSN is under pressure to keep Customer deadlines but PO has not yet been received.

Under what circumstances can a PO be issued to the subcontractor?

- A. If the deadline is really critical for the Customer, PM must take the responsibility to execute the Rollout.
- B. PM must escalate the issue and request for a formal approval from CT.
- C. PM requests subcontractor to start work without NSN PO - that will be issued when we get out PO from the Customer.
- D. PM will not subcontract services without a Customer PO.

**Answer: D**

4.To which of the following NI tools is SAP P20 linked?

- A. IPM
- B. Rollo
- C. NRisk
- D. E-doc

**Answer: A**

5.A decreasing PARD (Project Asset Rotation Days) KPI is contributing to...

- A. ...improve the cash flow of the CT (and NSN).
- B. ...improve the Gross Margin of the CT (and NSN)
- C. ...improve the Gross Margin of NI LoB (and NSN).
- D. ...decrease the SILT KPI.

**Answer: A**